

Selected Readings: Peace Mediation

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Texts we often recommend for our courses are marked with an “*”

Contents

Conflict Analysis	2
General Conflict Resolution / Transformation / Dialog Processes.....	2
Negotiation.....	3
Negotiation Basics	3
Peace Negotiations.....	3
Mediation	3
Mediation Basics	3
Effectiveness of Mediation.....	3
Mediator skills and, attitudes and process questions.....	4
Different Types of Mediators	4
Topics in Peace Mediation	5
Culture and Religion	5
Gender and Women Participation	5
Economy and Environment.....	5
Justice and Dealing with the Past.....	6
Power-sharing	6
Security.....	6
Useful Glossaries:	7

Conflict Analysis

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Negotiation

Negotiation Basics

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- Fisher R., S. Brown, (1988), *Getting Together: Building Relationships as we Negotiate*, New York: Penguin
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- * Sumbeiywo, Lt. General Lazaro, (2009), *To be A Negotiator: Strategies and Tactics*, Zurich: MSP
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Mediation

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Mediator Skills, Attitudes and Process Questions

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- Lanz D., M. Siegfried M., (2012), *Mediation Process Matrix*, Bern: swisspeace
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Different Types of Mediators

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Power-Sharing

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